












Your First Year in Real Estate

First Month	First 3 Months	First 6 Months	First 9 Months
<p>Select a brokerage</p> 	<p>Create a marketing plan</p> 	<p>Develop an online presence</p> 	<p>Find your niche</p> 
<p>Learn your neighborhood</p> 	<p>Have daily goals</p> 	<p>Hone your listing skills</p> 	<p>Get involved in your community</p> 
<p>Buy your tools</p> 	<p>Acquire clients</p> 	<p>Build a nest egg</p> 	<p>Keep learning</p> 